



eZee Centrix

Complete Hotel Distribution Ecosystem

For real-time inventory distribution of
your hotel

Presentation Overview



Overview



Features



Our Connectivity Partners



Integrated Hospitality Solutions



Our Clients



24x7 Live Support



eZee in Numbers



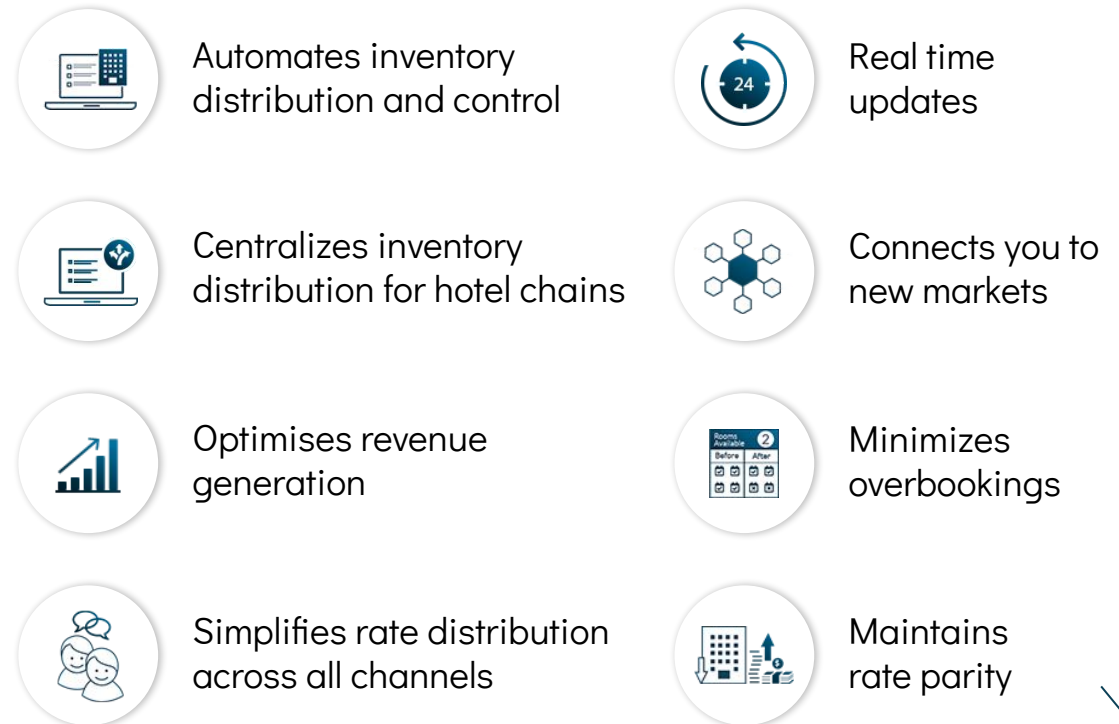
Why eZee



Contact Us

Overview : Why do you need a Channel Manager?

A channel manager provides you a one-stop centralized control over your online inventory distribution and rate management on connected channels, giving you a global presence in the travel market.







Let's explore its features in depth

Distribution Channels

- ❖ eZee Centrix connects your hotel with 130+ top global and regional channels.
i.e OTAs + GDS + Vacation Rental Portals
- ❖ Our channel manager ensures instant and consistent performance even with large number of connected channels.
- ❖ Apart from being connected with 130+ channels, we are open to add new channels as per the feasibility at no extra charges.

What more do you get in OTA connections?

-  Exposure in the international market
-  Presence on all platforms
-  Attract right bookings at the right time
-  Stage your availability across all room types
-  Finer OTA strategies

Our Connectivity Partners

Recognized by the
best



Preferred
Software Partner
2022

Booking.com

Premier Connectivity Partner 2023

agoda | INNOVATIVE
SUPPLIER

Online Travel
Agencies (OTA)

[View More](#)



AsiaRooms.com



ORBITZ

eDreams ODIGEO

traveloka



travelguru
The Hotel Experts



via.com

GDS Connectivity
Sites



Sabre



Vacation Rental
Portals



WIMDU

Homelidays
La Famille HomeAway

Instant Rates and Inventory Updates

- ❖ Cloud technology benefits eZee's room distribution system by updating hotels' room rates and inventory instantly on all connected channels and GDS.
- ❖ It allows you to supervise channel-wise inventory and rates and performs updates with just a single click.

In addition to:



100%
inventory utilization



Minimal human
errors

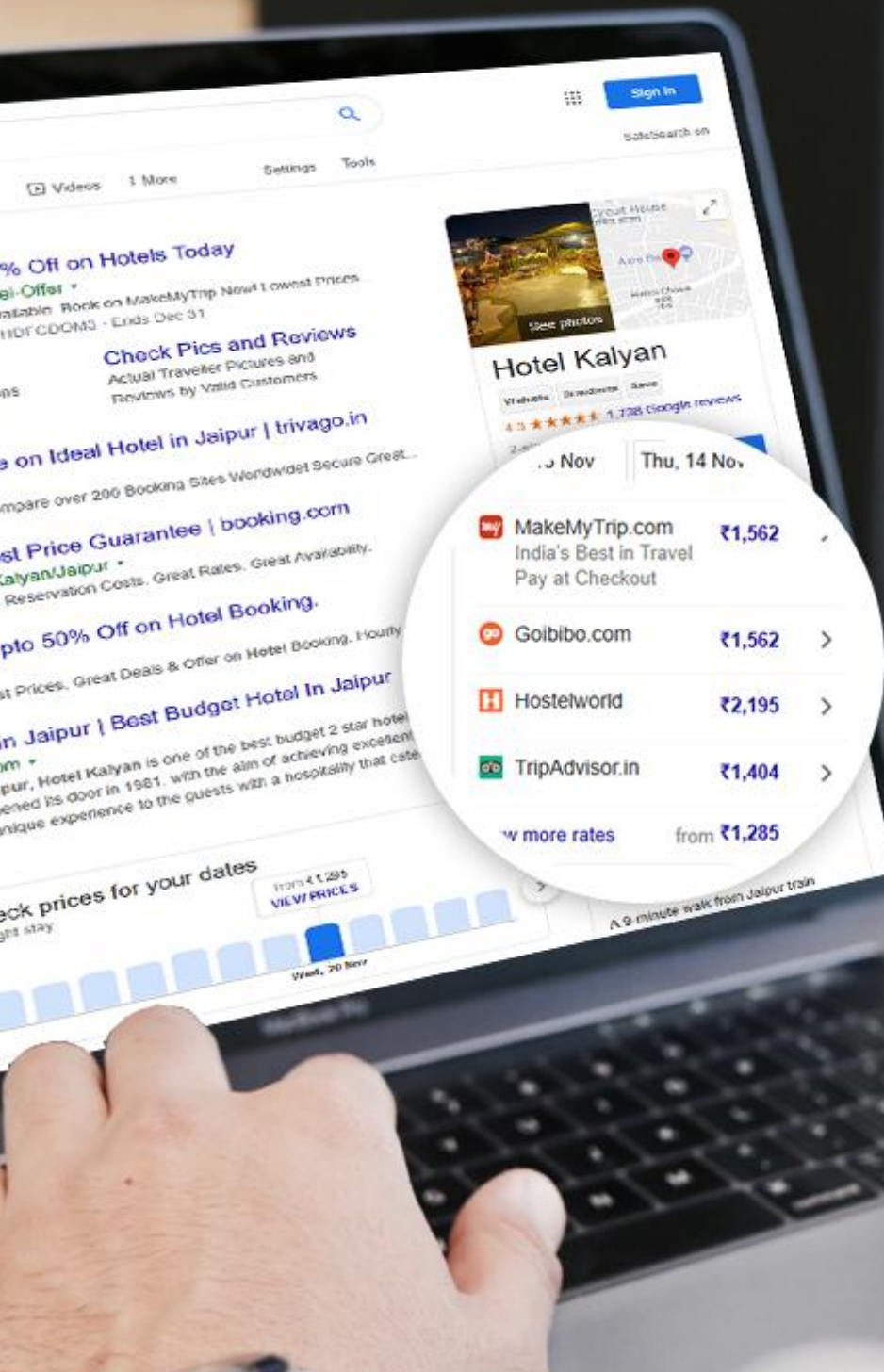


Real-time data for your
bookers



One dashboard to manage
all channels





Maintain Rate Parity Easily

- ❖ eZee Channel Manager ensures that you exhibit identical room rates on all your associated distribution channels, regardless of the compensation rate given by the channel.



- ❖ Instantly updates any changes in rates on all channels simultaneously.

Minimum Overbooking

- ❖ Because of real-time inventory updates on the channels, you have minimal chances of overbooking at your property. This also leads to better guest experience as your guests don't face any unwanted circumstances because of the overbookings.

Master and Derived Rate Plan

- ❖ You can create a master and derived rate plan considering your requirement of similar updates in rate plans for all room types.
- ❖ Any change in the master rate plan automatically reflects in the derived rate plan resulting into minimum efforts from your side.

Foreign Currency Rate Updates

- ❖ eZee Centrix gives you the provision to send your local currency rate updates on international channels. The rates will be converted to the channel currency automatically as per the conversion rate.
- ❖ Besides this, you can also accept foreign currency from the travel sites, agents and guests.



Yield Management

- ❖ Yield management is one of reliable strategies to increase your: Occupancy percentage, Average daily rate (ADR) and Revenue per available room (RevPAR)
- ❖ The channel manager helps you in performing yield management by altering your rates depending on your occupancy. It also derives the Best Available Rate (BAR).
- ❖ If your occupancy is high, eZee Centrix will raise the room rates on all channels, and taper your prices if the occupancy is low.
- ❖ Thus, our channel manager helps to make the most revenue even in the off-peak seasons by selling your hotel inventory at the best price in the market.

Key Benefits:



Increased revenue:

Ensures a higher revenue, even if your occupancy is not 100%.



Competition analysis:

Keeps an eye on your competitors, before making any changes on your pricing.



Decreased errors

Accurate demand forecasting eliminates any miscalculated risks.

Analytics and Reports

- ❖ eZee Centrix provides you detailed reports which comprise of data acquired from all the transactions.
- ❖ It will give you plentiful of insights on your business performance, helping you devise better and effective strategies to increase revenue..
- ❖ All reports can be accessed at anytime from anywhere in the channel manager.

Reports namely:



Revenue
analysis



Channel-wise statistics
report



Booking cancellation
report



Monthly revenue breakdown
report

and several more..



Rate Shopper

- ❖ Rate Shopper tool in the channel manager lets you monitor your competition on the connected channels.
- ❖ It analyzes and compares your competitor's rates collected from numerous connected channels.
- ❖ This helps to optimize your market value using pivotal feature of channel manager, and even lets you set better pricing for your rooms.
- ❖ You can oversee rates of next 30 days applied you and your hotel competitors applied; thereby letting you decide your new rates on real-time.

*Additional charges applicable

Mobile Channel Manager



Download the app here  



Allows you to perform quick updates
of rate and inventory



Switch between multiple properties
easily



Easily access crucial reports
of the system

Hotel PMS Integration

eZee Centrix is integrated with several third-party hotel software. We're open to integrate with other PMS giving you an ideal 2-way XML connection.

How will the PMS integration help you?



Streamlined operations



Focus on enriching guest experience



Govern booking and reservation trends



Handle room occupancy patterns



Quickens hotel functioning and reporting



Live inventory and rate updates on channels





Central Reservation System for Chain of Properties

- ❖ Manage channel bookings of all your properties from a single dashboard
- ❖ Regulate inventory distribution and control of all your locations
- ❖ Execute rate updates of all your properties located anywhere
- ❖ Consolidated data insights of all your properties to track performance
- ❖ Centralized guest profile and travel agents profile to simplify operations
- ❖ Switch from one property of another swiftly
- ❖ Full access to transactions and reports of any property from anywhere at anytime

Guest Engagement

1. eZee's inventory distribution system sends notification emails right from the channel manager;

Emails like,

- a. To attract them with promotional offers, discounts, packages at your hotel.
 - b. Delight them with pre-arrival, in-house and post-departure emails.
2. Allows you to tender your hotel services, facilities and promote local attractions.
 3. Helps you get more reviews on TripAdvisor for free through the TripAdvisor Review Express Program.



How do we stand out from other channel managers?



Rate threshold

Set the maximum and minimum rate limits. In case you cross that limit while updating rates, our software will notify and stop the update, to save you from any revenue loss.



Credit card verification and charge

The system automatically verifies and charges the credit cards your guests provide. If found invalid, you, the guest, and the OTA are notified to avoid no-shows and cancellations.



Manage Pay@hotel bookings

Increase your confirmed bookings and revenue by sending online payment links to your Pay@Hotel guests.



Distribution wizard

Save your time and efforts by performing bulk inventory, rate, and rate plan updates in a single click through the distribution wizard.



Data analysis tool - Innalytics

Track your hotel's (even hotel chain's) real-time performance over all the connected channels through insights like booking lead time, cancellation rate, bookings and more.



Manage OTA promotion and messaging

Manage OTA promotions on Booking.com and Airbnb directly from our channel manager also manage the messages you get on Airbnb.



OTA vouchers, commission and billing

Generate accurate invoices as per your contracts with different OTAs and travel agents. Also get access to vouchers that OTAs send to your guest on bookings.



Handle online reviews

Manage and track your online reviews from different platforms at one place and easily answer them.

Integrated Hospitality Solutions



Hotel
Management Software



Hotel
Booking Engine



Hotel
Channel Manager



Central
Reservation System



Review
Management System



Restaurant
POS Software



Hotel & Restaurant
Website Builder Software

Asia



Armenia Inn

Armenia



Greenview Golf
Resort

Bangladesh



The Oriental

India



Bohol SOUTH
BEACH Hotel

Philippines



Sulit Place

Philippines



Akara Apartments

Sri Lanka



Sundaras Resort &
Spa

Sri Lanka



BTR SUITES

BTR suites

Thailand



Bluerama Koh
Phangan

Thailand



Hotel Blossom
Sathorn

Thailand



Sarana Bungalows

Thailand



THE SIAM RESIDENCE
Boutique Resort

The Siam Residence
Boutique Resort

Thailand



Ananda Resort

Vietnam



Meracus Hotel

Vietnam

Africa and Middle East



Lagoonie Lodge

Egypt

LEADERS PLAZA

Leaders Plaza
Salmiya

Kuwait

Riad Melhoun

Riad Melhoun

Morocco

Desert Rose Olaya

Desert Rose Olaya Saudi Arabia



Palm Beach Zanzibar

Tanzania



Jafferji Beach Retreat

Tanzania



Kindoroko Hotel

Tanzania



Kisiwa on the Beach

Tanzania



Urla Surf House

Turkey

Europe



Hotel Veliera

Albania



Beach Hotel Plaža

Croatia



MAESTRAL
ACCOMMODATION GROUP

Plaza Marchi Old Town

Croatia



LE PIC
DE L'OURS
★ ★ ★ FONT ROMEU

Residence Pic De
L'ours -

France



lamda destinations

Lamda Destinations
Limited

Greece



VILLA
BORDEAUX

Villa Bordeaux

Greece

Iceland / Summer

Iceland Summer

Iceland

*Caitins Pub &
Accommodation*

Caitins Pub &
Accommodation

Iceland



Yacht Club Marina di
Loano

Italy



Julesys BnB

Malta



hotel galera

Hotel Galeria

Spain

Landhotel

Land Hotel

Ireland

**Budapest Best
Apartments**

Budapest Best
Apartments

Hungary

BLUEMONT
HOTEL

Bluemont
Bromsgrove South

United
Kingdom



Falls of Lora hotels

United
Kingdom

Longs Inn
HOTEL

Longs Inn

United
Kingdom

Americas



Complejo Tunquelen Argentina



Postales Hotel Boutique Argentina



Marley Resort And Spa Bahamas

BRAHMA BLUE BELIZE

Brahma Blue & Playa Villas Belize



Cassia Hill Resort Belize



Reef Realty Belize



ANGRA BOUTIQUE HOTEL

Angra Boutique Brazil



Bowmanville Marina Inn & Suites Canada



Harrison Spa Motel Canada

Ex Monarca

Ex Monarca Chile



Arenal Rabfer Costa Rica

Los Corales Village

Los Corales Village Dominican Republic



Hotel Maya del Carmen Mexico



DTLA Suite by Eleven United states

Emerald Isle

Emerald Isle United states

Oceania



Amazing
Accommodations

Australia



Cremorne Point
Manor

Australia



Glenferrie Lodge

Australia

NOZAWAHOLIDAYS 

Nozawa Holidays

Australia



Ocean Villa Guam

Guam

CHAPUNG SEBALI



Chapung SeBali
Resort and Spa

Indonesia

Lilin Lovina Beach

Lilin Lovina Beach

Indonesia

Villa Nelayan

Villa Nelayan

Indonesia

Admiralty
LODGE WHITIANGA

Admiralty Lodge

New Zealand

BAILEYS
AT THE BEACH

Baileys At The
Beach Motel

New Zealand

Live Support

We are available 24 hours a day, 7 days a week and we are quite famous for that!



Email

cm@ezeetechnosys.com



Live Chat

Connect now



Phone

+91-261-677-8777



Real Time Messaging

Skype: ezee.technosys



Unlimited Training

Set it up



FAQs

Find Answers

Let these numbers do the talking



33,000+

Happy Clients
Worldwide



159K+

Users Of
Software



500+

Third Party
Integrations



200+

Distributors
Worldwide



50+

Languages
Supported



105+

Regional Support
Centers



15+

Years In
Industry



170+

Countries

Why eZee?



All in one integrated solutions



Excellent user experience



Free trial for software evaluation



Solid after sale support and training for free



Regular product updates and customizations



Free trial in your hotel data available



Get 14 days **Free Trial** of eZee Centrix
+
Free access to our Mobile Application from here



Start Now!

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